



#### Sustainability

- How do you define sustainability?
- Workshop in a Box
- Succession Planning



#### National Rural Water Association

NRWA Registered Apprenticeship 101- the Apprenticeship Advantage

By Shannan Walton



NRWA America's Largest Utility Membership





### Apprenticeship 101

• Apprenticeship is a training model that combines on-the-job training with related theoretical instruction (RTI) that increases an apprentice's skill level and wages

• Registered Apprenticeship is formal registration of a structured training plan





#### What is the Program Goal

- Recruit New Operators
- Build a Strong Knowledge Base
- Advance Current Operators to Higher Certification
- Improve Sustainability





#### Fun Facts

- Benjamin Franklin apprenticed in cutlery before he apprenticed as a printer
- Paul Revere apprenticed in his fathers goldsmith shop
- In the 1950's Elvis Presley served as an electrical apprentice
- Ozzy Osbourne completed an apprenticeship in plumbing
- Chef Gordon Ramsay apprenticed in hotel management





### Registered Apprenticeship

- Programs are "Registered" with the US Department of Labor or State Apprenticeship Agency (Registration Agency)
  - Apprentices are "registered" and their progress is monitored and recorded
- Meet the Federal Regulation 29 CFR 29
- Outlines the structure or the "standards" of training model
  - Occupation
  - Term or length of the apprenticeship
  - Wages
  - Minimum Requirements
  - Work Processes
  - Related Technical Instruction





### Registered Apprenticeship



- Every graduate of a Registered
   Apprenticeship Program receives a
   completion certificate from the US
   Department of Labor and is a nationally recognized credential
- It is important when designing programs to ensure the apprentice is receiving training to master every skill and have the knowledge needed to be fully proficient in the occupation





### Myth Busting

- Not just for unions
  - Only approximately 24% of programs registered are union programs
- Dead-end job
  - 98% of apprentices are still working for the industry that trained them 5 years after apprenticeship
- Average \$50,000 per year





#### Who Qualifies For The Apprenticeship

- Current Employees Seeking Higher Certification
- Current Employees Seeking Initial Certification
- New Hires
- Recently Discharged Veterans





### Apprenticeship 101

- Employer driven
- •Earn while you learn model
- •Systematic structured training





### Apprenticeship 101

- More than certification/licensing
  - Occupational Training
  - Develops a well rounded apprentice
  - •Teaches how to perform the job, not how to pass a test





#### Top 4 Blue Collar Jobs-of the Future

- By CareeBuilder.com Competitive wages and predicted industry growth mean the future is looking bright for numerous blue collar positions. So which manual and technical labor jobs are the most Promising?
- According to the Bureau of Labor Statistics, construction and extraction jobs are expected to grow 12% by 2014 adding 931,000 jobs to the field. Installation, maintenance and repair jobs have a predicted expansion of 11.4% with 657,000 additional jobs over the same time period. The transportation and material moving industry is another growing blue collar niche, increasing by 11.1% and adding 1.1 million jobs by 2014.
- Here are the top 10 blue collar jobs based on current salary medians and expected growth by 2014\*:
- Construction and Building Inspectors What it pays: \$43,670 per year Employment projected to increase: 18-26%
- Waste and Wastewater Treatment Plant and System Operators
   What it pays: \$34,960 per year or \$16.80 Per Hour
   Employment projected to increase: 9-17%
- Elevator Installers and Repairers What it pays: \$28.23 per hour Employment projected to increase: 9-17%
- Subway and Streetcar Operators What it pays: \$23.70 per hour Employment projected to increase: 9-17%





#### WHY Apprenticeship in This Industry?

- Rural Water workers tend to be significantly older than the national median according to *Brooking Institution, Renewing the Water Workforce 2018* 
  - In the midst of a concentrated retirement bubble
  - Losing between 30-50 percent of employees to retirement this decade
- Small communities struggle to recruit and retain qualified staff
  - Cannot offer same wages as large systems
  - Lack of public visibility
  - Nationwide decline in technical education





#### WHY Apprenticeship in This Industry?

- Long Term Solution
  - Change the industries perception
  - Increase wages
- By...
  - Higher Quality systematic training
  - Educating public of the industry opportunities through recruitment efforts
    - High School Counselors
    - Vocational Schools
- For the industries future.....a training solution for tomorrow





#### What is this Industry doing now?

- Somewhat haphazard on-the-job training
  - No structure
  - Reactionary vs. proactive
- Classroom training
  - Primarily focused on different state certification requirements
  - Takes a lifetime advancing skills in a nonsystematic method





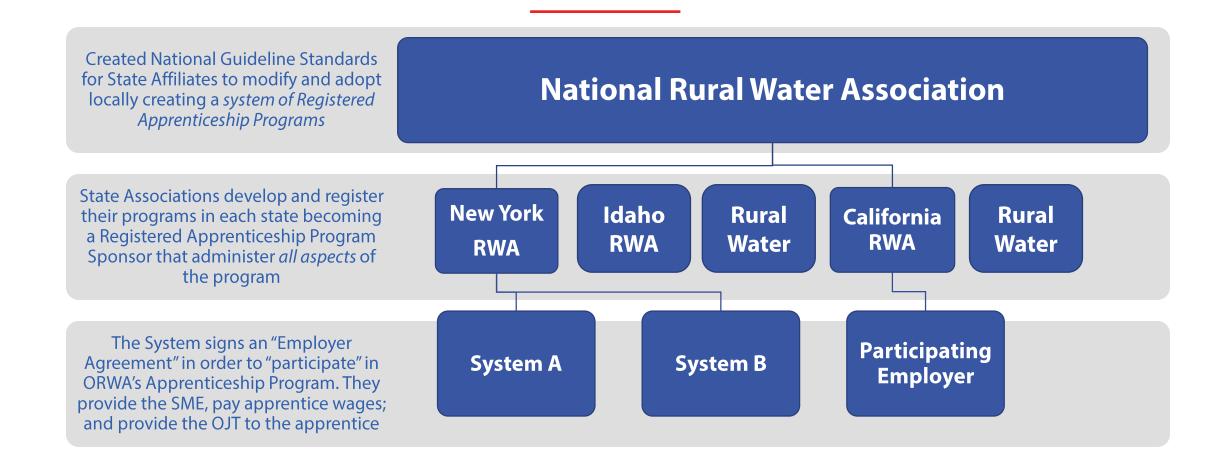
#### Benefits of Apprenticeship

- Return on Investment (ROI)
  - For every \$1 spent with apprenticeship there is \$1.50 return
- Reduce turnover & liability costs
- Create flexible training options that ensure workers develop the right skills
- Military veterans who have benefits available to them, can utilize those benefits in a Registered Apprenticeship Program- great for recruitment purposes



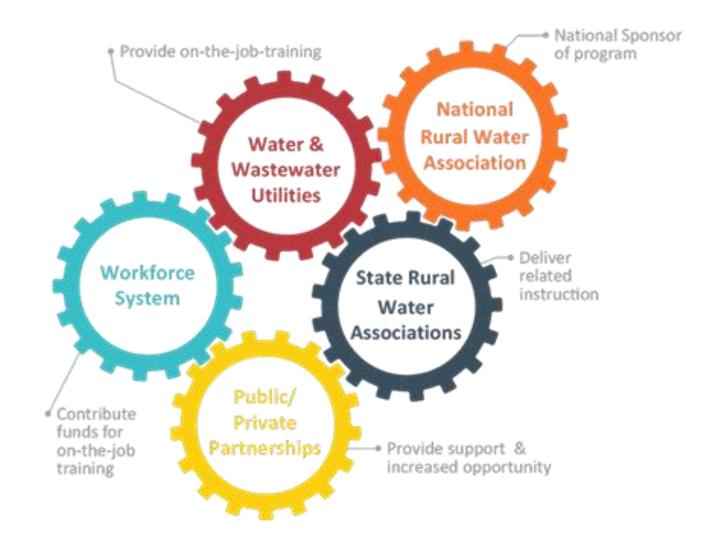
#### The Rural Water Apprenticeship Network















#### Survey Says.....

- Over 1,050 water utility employers from 40 states and one US territory said:
  - 70% Employers would consider participating in apprenticeship
  - 89% believe participation would benefit their community, employees and water sector in general
  - Anticipated hiring 1,522 new employees in the next year

70%

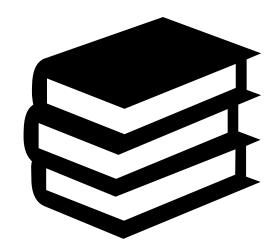
89%

1,522

# Summary of the NRWA Apprenticeship

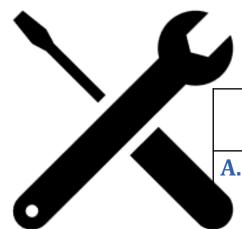


- Two Year time-based program with 4,000 hours of on-the-job training combined with related theoretical instruction (course work) of approximately 144 hours per year
- Two Occupations
  - Water System Operations Specialist
  - Wastewater System Operations Specialist
- Identifies Minimum Qualifications for entry into the program
- Sets a wage scale with incremental wage increases as skills are gained
- This is NOT an out of the box product









#### On-the-Job Learning

|    | WORK PROCESSES   | Approximate<br>Hours |
|----|--|----------------------|
| A. | Tools, Equipment and Work Place Safety   |                      |
|    | <ol> <li>Become familiar with tools, pipe and other materials used out on the job</li> <li>Understand and use personal protective equipment and safety procedures</li> </ol>   |                      |
|    | <ol> <li>Demonstrate general plant safety and security operations</li> <li>Plan and set up work areas for safety of crew and public</li> <li>Confined spaces and traffic control zones</li> <li>Perform all work in conformance with OSHA regulations</li> </ol> |                      |
|    |  | 240                  |
| В. | Vehicles and Heavy Equipment   |                      |
|    | <ol> <li>Ensure that vehicles and equipment are adequately stocked &amp; serviced</li> <li>Become familiar working with excavation and other heavy equipment</li> </ol>  | 400                  |





#### Wage Structure Example

| Period of Apprenticeship | Wage                            | Advancement Requirements  |
|--------------------------|---------------------------------|---|
| Period 1                 | \$ xx.00 per hour               | 1,000 hours of on-the-job training (OJT)+ completion of the identified curriculum with a passing grade + satisfactory evaluation + obtain the <i>CAN INSERT LICENSING REQUIREMENT</i> |
| Period 2                 | \$ xx.00 per hour               | 1,000 hours of on-the-job training + completion of the identified curriculum with a passing grade + satisfactory evaluation + obtain <i>CAN INSERT LICENSE IF NEEDED</i>              |
| Period 3                 | OR<br>75% of Completion<br>Rate | 1,000 hours of on-the-job training + completion of the identified curriculum with a passing grade + satisfactory evaluation   |
| Period 4                 | 85% of Completion<br>Rate       | 1,000 hours of on-the-job training + completion of the identified curriculum with a passing grade + satisfactory evaluation + <i>CAN INSERT LICENSE IF NEEDED</i>                     |
| Completion               | \$xx.00 per hour                | Completion of all the above identified requirements   |





#### Curriculum

| Year 1 Curriculum                        |           |  |            |  |  |  |
|--|-----------|--|------------|--|--|--|
| Course title                             | CEU's     | Course Material  | Instructor |  |  |  |
| Orientation                              |           | Program overview   | Staff      |  |  |  |
| Introduction to Mathematics              | 12 hours  | CRWA Basic Wastewater Math course  | Staff      |  |  |  |
| Beginning Wastewater Collections Systems | 36 hours  | Operation and Maintenance of Wastewater Collection Systems, Volume 1 (Sac State) | Staff      |  |  |  |
| CMOM and SSMP Regulations                | 12 hours  | CRWA overview of required collection system reporting                            | Staff      |  |  |  |
| Security/Emergency Response              | 12 hours  | State approved ERP and Security training class material                          | Staff      |  |  |  |
| Beginning Wastewater Treatment           | 36 hours  | Operation of Wastewater Treatment Plants, Volume 1 (Sac State)                   | Staff      |  |  |  |
| Advanced Mathematics                     | 6 hours   | CRWA Advanced Math course  | Staff      |  |  |  |
| Backflow Tester Course/AWWA CERT         | 36 hours  | CRWA course USC version 10 manual  | Staff      |  |  |  |
| Total Formal Training Hours              | 144 Hours |  |            |  |  |  |





#### It takes a village.....to complete an apprentice

- Water/Wastewater Systems
- State Association
- Mentor/Journey worker
- Apprentice





#### Water/Wastewater System

- They provide the on-the-job training
  - They employ the Apprentice- provide on-the-job training
  - Pay the apprentice wages
  - Provide the mentor that the apprentice will learn from
- Input of what curriculum is needed
  - For licensing/certification and general knowledge to be a wellrounded apprentice
- Provide evaluations and feedback
  - On the apprentice, the program, curriculum, etc.



#### State Association



- Developed the State Apprenticeship Program
  - Minimum Qualifications
  - Wage Scale
  - Work Processes
  - Curriculum- delivery & schedule
- Program Sponsor
  - Responsible for facilitating/coordination and administration of the program
  - Is responsible for the training and completion of each apprentice
  - Evaluations of the system, the mentor, and the apprentice
- Records keeping
  - Tracking of application process, all apprentice progress, on the job, classroom, wage increases, disciplinary, etc.
  - Subject to US DOL Reviews



#### Mentor/Expert/Journeyworker



- Serving as the Subject Matter Expert
  - The apprentice is gleaning the knowledge from this industry expert
  - Sharing a lifetime of skills and experience on to the next generation
- Pay it Forward
  - Is responsible for the day to day on-the-job training of the apprentice
  - Can pass on a bad attitude or a good attitude
  - Responsible for providing feedback regarding the apprentice to the Program Sponsor
  - Helping the apprentice know which work processes they are experiencing



#### Apprentice



- Meet the Minimum Qualifications for entry into the program
- Must have the aptitude to learn both on-the-job and in the classroom
- Meet the expectations and requirements set by the program
- Provide on-the-job training work process progress to Program Sponsor
- Work ethic, employability, classroom attendance and grades
- Be respectful of the mentors knowledge, time, effort and energy







- 29 CFR 29 & 29 CFR 30 Governing Documents
- Outlines what it takes to be a Program Sponsor of Registered Apprenticeship
- Approximately 1300+ Apprenticeable Occupations
- Minimum of approximately one-year (2,000 OJT Hours)
  - Separates Apprenticeship from Employment Training
- Recommended 144 Hours of Related Technical Instruction per year of the program
- Must be a starting wage and a wage upon completion with one wage increase as skill's gained





#### Questions?

## You've Got Support

New York Rural Water Association Apprentice Program
Kevin Maine

(518) 828-3155 extension 140

**Email:** maine@nyruralwater.org