

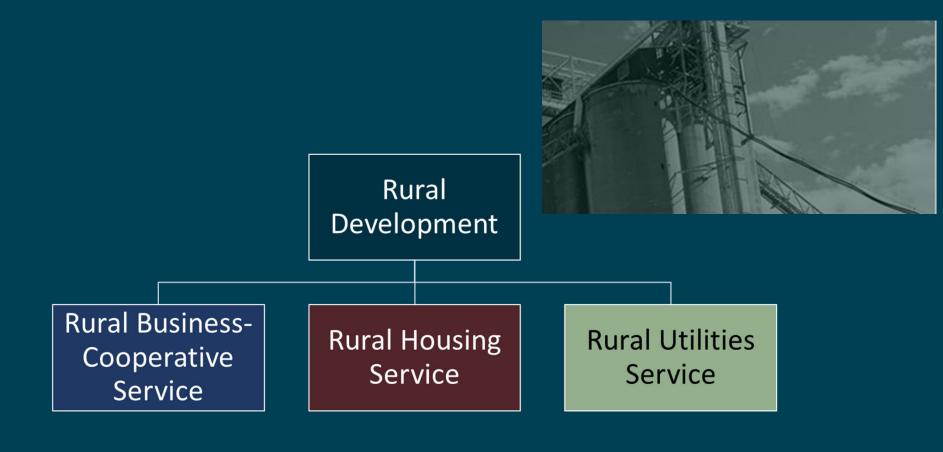
USDA Rural Development

Presented by Eric J. Johnson, Lead Loan Specialist

When Rural America Thrives, All America Thrives

- Why does rural America matter?
- What are the outcomes we help to make possible?
- How are we uniquely positioned to help?
- How is Rural Development making an impact?

Rural Development



Clean water and sanitation help for rural communities



- Drinking water sourcing, treatment, storage tanks and distribution; pumping stations
- Sewer collection, transmission, treatment and disposal;
- Solid waste collection, disposal and closure;
- Storm water collection, transmission and disposal.

Water and Waste Disposal Loans and Grants

An applicant must be:

- **❖**A public body
- **❖**Not-for-profit organization
- Native American tribe on Federal or State reservations or other Federally recognized tribes
- •Rural areas with population of 10,000 or less

WEP Direct Loan Terms

- ➤ Loan repayment shall not exceed the useful life of the facility or 40 years.
- Applicant is responsible for short term financing during construction period.

WEP Guaranteed Loan Terms

- ➤ Term is negotiated between lender and applicant but cannot exceed 40 years.
- > Loan made by a commercial lender
- Guarantee by the Government (up to 90%)

WEP Interest Rates:

o <u>Poverty</u> 1.75%

<u>Intermediate</u> 2.375%

Market
 3.00%

Rates Change quarterly – Jan, April, July & October

Loan Security - Loans must be adequately secured:

- **❖** General Obligation NY requires GO Bonds for Municipalities
- **Revenue Bonds for Authorities**
- Assignment of Income

Water and Waste Disposal Loans and Grants

- ✓ Construction costs
- ✓ Purchasing existing facilities to improve service or prevent loss of service
- ✓ Legal and engineering fees
- ✓ Land acquisition, water and land rights, permits and equipment

Water and Waste Disposal Grants

- May be provided to reduce user costs to a reasonable level.
- > A reasonable level is determined by comparison to similar systems.
- ➤ Keep in Mind the annual appropriations gave USDA funding levels that equate to 80% loan and 20% grant. So just because the applicant may qualify for 75% grant or 45% most will not get grant at that level.
- New York State policy has implemented a minimum cost per EDU of 1.6% of the MHI before any grant funding will be provided to a project.

Water and Waste Disposal Grants GRANT ELIGIBILITY

Not to exceed 75% of eligible project costs

Project to alleviate a documented health or sanitary problem.

AND

■MHI of service area is below the higher of poverty line or 80% of the SNMHI (\$45,506).

Water and Waste Disposal Grants GRANT ELIGIBILITY (Cont.)

Not to exceed 45% of eligible costs

- ■The project is not eligible for up to 75%
- ■MHI of service area exceeds 80% (\$45,506) is less than the SNMHI but not more than 100% (\$56,882).

0% of eligible costs

■MHI of service area is greater than the SNMHI (\$56,882).

Emergency Community Water Assistance Grants (ECWAG)

- Helps eligible communities prepare, or recover from, an emergency that threatens the availability of safe, reliable drinking water.
- Eligible applicants include: local governmental entities, nonprofits and federally recognized tribes, serving rural areas 10k or less.
- Grants made for repairs, partial replacement, cannot exceed \$150,000. Grants not to exceed \$1,000,000 for new water source.

Predevelopment Planning Grants (PPG) Special Evaluation Assistance for Rural Communities (SEARCH) Grants

- ✓ Assists low-income communities with initial planning and development of applications
- ✓ Predevelopment feasibility studies, design and engineering assistance, and technical assistance for funding applications

PPG Program

- Eligible areas include rural towns/cities/villages (10,000 or less),not for profit organizations and federally recognized tribes that have a 2010 MHI less (\$45,506).
- Max. grant amount is \$30,000 or
 75% of predevelopment planning costs

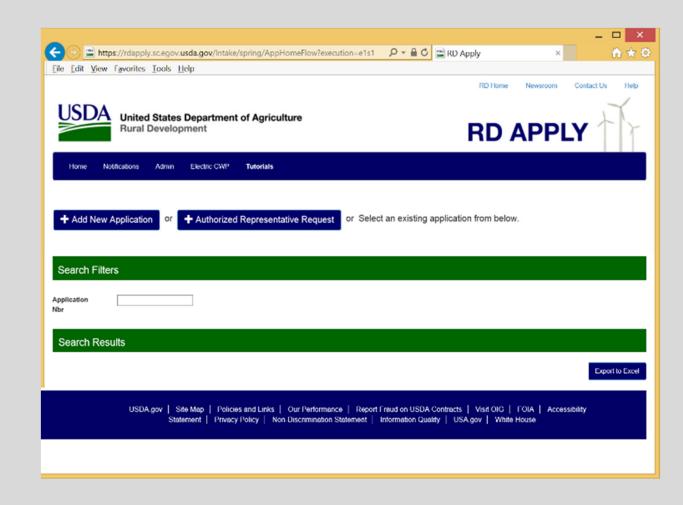
SEARCH Program

- Eligible areas include rural towns/cities/villages (2,500 or less), not for profit organizations and federally recognized tribes that have a 2010 MHI less (\$45,506).
- Max. grant amount is \$30,000 or 100% of predevelopment planning costs

Water and Environmental Programs (cont'd)

RD Apply

- Safe and secure
- Convenient and available 24/7
- Faster processing with less paper



Village of Clayton – Water System Improvement Project

- Total project Cost: \$7.4 Million
- The proposed project is for the upgrade of the Water Treatment Plant, water main replacement, and tank rehab.
- NYS WIIA Grant \$3,000,000
- Applicant Contribution \$68,000
- RD Loan \$4,082,000
- RD Grant \$250,000



Village of Port Leyden – Sewer System Project

Total project Cost: \$2.8 Million

The project is for sanitary sewer collection system and treatment plant upgrades.

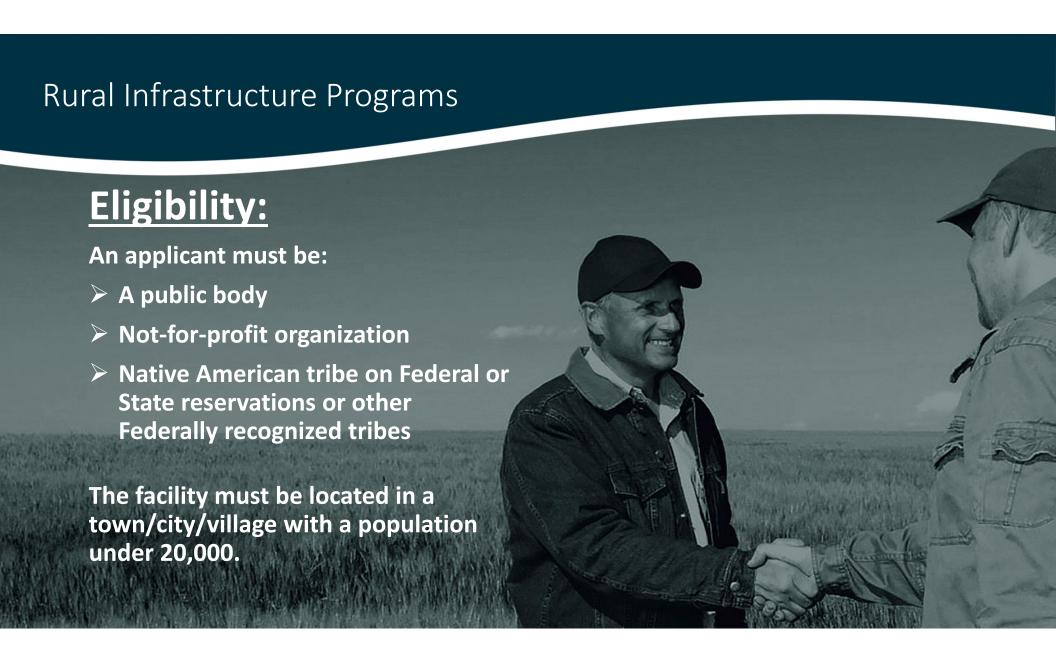
CDBG funding - \$600,000

RD Loan - \$1,663,000

RD Grant - \$549,000







Eligible Projects:

- > Purchase real estate
- > Construction, expansion, or renovations
- > Purchase vehicles and major equipment

Eligible Loan and Grant Purposes:

- Construction Related Costs
- Technical Services- Architectural Fees
- Soft Costs

Ineligible Loan and Grant Purposes

- ➤ Facilities to be used for recreational purposes unless for educational purposes such as schools and libraries.
- Commercial Enterprises
- Electric generation and transmission facilities or telephone systems.
- ➤ Loan and/or grant finder's fees/application preparation fees.
- Projects that are not modest in size, type, and design

Rates / Terms:

- **❖** Interest Rate currently 3.25%
- **❖** New Construction typically 30 years for Public Bodies
- Rehabilitation/Expansion typically 20 years
- Major Equipment varies (useful life, ranges 5 to 15 years)
- ❖ New Fire Trucks, Rescue Vehicles and Police Cars up to 15 years or useful life

St. Regis Mohawk Tribe



- Diabetes Center of Excellence
- Supports Tribal Council 'Let's Get Healthy Program'
- 15,000 sq ft facility
- 2,500 sq ft fitness room w/ equipment
- Collaborative multi-agency and community project w/ tribe

Total Project Cost:

\$3,382,114

• \$1,266,234

• \$1,000,000

• \$600,000

• \$206,900

• \$129,700

Awkesasne Housing Authority

St. Regis Mohawk Tribe

U.S. HUD

USDA Rural Development (FY11)

USDA Rural Development (FY12)

Cobleskill Fire Department

Loan Funds - \$560,000

Grant Funds - \$80,000

Leveraged Funds - \$40,000

Total Project Costs – \$680,000



Mercy Flight – Regional Project

Total project Cost: \$24 Million

Acquisition of three state of the art Bell 429 helicopters:

RD Direct Loan: \$11,381,000 RD Guaranteed Loan: \$11,381,000 Applicant Contribution: \$1,431,200



OVERVIEW OF SUCCESS – Fiscal Year 2018 and 2019

	<u>Loans/Grants</u>	FY2018_	FY2019
WEP Direct Loans	81	\$101,097,000	\$60,056,000
WEP Direct Grants	26	\$28,183,850	\$36,991,000
SEARCH / Preliminary Planning Grants (Pl	PG) 13	\$164,000	\$125,000
Emergency Community Water	2	\$299,200	
Assistance Grant (ECWAG)			

Overview of Success - FY 2018

	Loans/Grants	<u>Fu</u>	<u>ınding</u>
Community Facilities (CF)			
CF Direct Loans	20	\$1	1,676,000
CF Direct Grants	13	\$	729,900
EII Grants	4	\$	158,900
(Economic Impact Initiative Grant	<u></u>		

FY 2020 – no funding yet, we are going with the assumption funding will be similar to last Fiscal Year.

Area Offices:

Batavia Service Center - Voice: (585) 343-9167, ext. 4

Bath Service Center - Voice: (607) 776-7398, ext. 4

Canandaigua Service Center - Voice: (607) 753-0851, ext. 4

Canton Service Center - Voice: (315) 386-2401, ext. 4

Cortland Service Center – Voice: (607) 753-0851 x4

Watertown Service Center - Voice: (315) 782-7289, ext. 4

Marcy Service Center - Voice: (315) 736-3316, ext. 4

Greenwich Service Center - Voice: (518) 692-9940, ext. 4

Schoharie Service Center - Voice: (518) 295-8600, ext. 4

Middletown Service Center - Voice: (845) 343-1872, ext. 4





Eric J. Johnson, Lead Loan Specialist USDA Rural Development Eric.J.Johnson@usda.gov Phone 315-221-5875

USDA is an equal opportunity provider, employer, and lender.

www.rd.usda.gov